





5-7 May 2011 **M**



SHOPPING IN THE RAIN

Trends, challenges and keys to success for the commercial real estate sector during and after distressed times

Looking out for bargains in bad weather?

The Real Estate, Arbitration, Corporate Counsel and IP, Technology, Media, and Telecommunications Commissions, in cooperation with ABA American Bar Association - Section of International Law, are delighted to invite you to satisfy your thirst for discovery by attending this first-class seminar which will give you a 360° panoramic view of the retail sector.

Experienced lawyers, real estate developers, in house-lawyers of retailers, members of international organizations active in the retail sector and a member of the Milan Chamber of Arbitration of the Chamber of Commerce of Milan will offer you a detailed analysis, from different points of view, of the last and future trends, of what retailers and landlords really want in shaping, drafting and negotiating commercial lease agreements, of the last news in investing in retail sector, of the best way to solve real estate disputes and of the new opportunities for all players.

Thanks to the participations of speakers coming from both the Old Europe and the



New World, you will also have the chance to be part of a really comparative approach.

Finally, you will also have the opportunity – through a lively interactive working session – to be the builder of the perfect shopping center!

So don't miss this great opportunity to enjoy the most fashionable seminar in retail sector, to run, by the way, a very special marathon and to smell and live the cool atmosphere of the Italian capital of fashion.

The organizing committee

Sandra De Risio, Cocuzza & Associati, Italy Michelangelo Cicogna, De Berti Jacchia Franchini Forlani, Italy

Justyna Szpara, Laszczuk & Partners, Poland

Sergio Calderara, Almaviva S.p.A., Italy Duarte Athayde, Abreu Advogados, Portugal







